



## COMPETITION ENTRY FORM

The Hawke's Bay A&P Society, owns and manages the Napier Port Hawke's Bay Primary Sector Awards. These awards have a long history and contribute significantly to the primary industry across the region, they tell the story of excellence within rural Hawke's Bay and celebrate success, business innovation and growth. We welcome your entry and wish you luck with the process.

### Criteria

- The competition is open to any agricultural and pastoral farm owner, manager or leasee in the areas covered by the Wairoa District south of the Mohaka River, the Napier City Council, and the Hastings and Waipukurau District Councils.
- Judging is based on profitability, management skills, care, appearance and performance of land, crops, pastures, and stock. Management and physical aspects are judged by two competent field judges visiting selected properties. The measures of profitability will be economic farm surplus and percentage return on total farm capital.
- Supply an electronic copy of your annual accounts (farm working, livestock, and depreciation accounts) for the financial years ending 2022/2023 and 2023/2024. Judging will be based on 2023/2024, but the 2022/2023 accounts are used to check fluctuations. Accounts can be sent direct from yourself with your application or your accountant to [awards@hbap.co.nz](mailto:awards@hbap.co.nz)
- Supply a USB stick or an online link of at least 10 images of the property including an image of yourselves. These images will also be used for promotional purposes if required, please only submit images that can be used.
- If you become a successful finalist, you must supply a spreadsheet of your business suppliers which will be used for media purposes if you win for example transport operators, stock agent, banker etc.
- Entrants must be pursuing a system of agriculture and/or pastoral farming which will maintain high and sustainable performance over a long term. The farm holding must be a full-time commercial operation for at least one person.
- There is no limitation as to normal diversification systems/options in agricultural, pastoral or livestock pursuits within the confines of (4) above.
- With the winner's co-operation an open field day, organised and will be held on the winner's farm approximately 4 weeks post awards dinner.

**FULL CONFIDENTIALITY WILL BE OBSERVED**

All award runner ups will be kept anonymous.

### Key Dates

Entries open on the 1<sup>st</sup> of October 2025

Entries close on the 13<sup>th</sup> of February 2026

Field judging will be held in March/April 2026

Field day will be mid-May 2026 (weather permitting)

Recognition of being the Hawke's Bay Farmer of the Year

The E.B. Hindmarsh Trophy, donated by 'the wife of the late E.B. Hindmarsh.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Mobile:

Fax: \_\_\_\_\_

Email:

Farm Location: \_\_\_\_\_

Name: \_\_\_\_\_

Property Name: \_\_\_\_\_

Name: \_\_\_\_\_

Property Name: \_\_\_\_\_

*Include details of Trusts, Companies, or Partnerships and how they are structured. Could also include succession plans if they are in place.*

[illegible]

**3. Important: If you were a finalist, would you like this to be known.** ☐YES ☐NO

Signature: \_\_\_\_\_

**4. Area of Property**

	Total HA	Effective HA
Freehold		
Leasehold – Long Term		
Leasehold - Short Term		
Total		

Has the area changed over the past two years?

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**5. Valuation Roll Number**

	Total HA	Effective HA
Freehold		
Leasehold – Long Term		
Leasehold - Short Term		

**6. Number of Staff**

	Permanent	Temporary / Seasonal
Owner		
Manager		
General		
Stock		

**7. Number of Paddocks**

	Total
Permanent	
Temporary	
Rainfall (mm)	

## 8. Contour (effective area)

	Total HA
Flat	
Rolling	
Hill	
Steep Hill	

## 9. Livestock

*These figures are recorded in your annual accounts if you have a 30<sup>th</sup> of June balance date.*

### SHEEP

Breed	2022	2023	2024	Anticipated Winter No's
Ewe Hogget's				
In Lamb Ewe Hogget's				
2th Ewes				
R 3yr & 4yr Ewes				
R 5yr Ewes & Older				
Ram Hogget's Wether				
Hogget's				
MA Wethers Breeding				
Rams Other				

### CATTLE

Breed	2022	2023	2024	Anticipated Winter No's
R 1yr Steers				
R 2yr Steers				
R 1yr Bulls				
R 2yr Bulls				
Breeding Bulls				
R 1yr Heifers				
R 2yr Heifers (Dry)				
R 2yr Heifers (In Calf)				
MA Cows				

Other				
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## GOATS

Breed	2022	2023	2024	Anticipated Winter No's
Angora & Angora Cross (Mohair, PB, G1-G3)				
Other Fibre & Meat Breeds (Cashmere, Cashgora, GLS)				
R 1yr Does				
MA Does				
Breeding Bucks				
Other				

## DEER

Breed	2022	2023	2024	Anticipated Winter No's
Red Deer				
Wapiti, Elk & Related Crossbreds				
Other Breeds (Fallow)				
R 1yr Hinds				
R 2yr Hinds				
R 2yr Hind (R.W.S)				
MA Hinds				
R 1yr Stags				
R 2yr Stags				
R 3yr Stags & Older				
Velveting Stags				
Breeding Stags				

## 10. Production

SHEEP	2022/2023	2023/2024
No. Ewes run with Ram		

No. Ewes purchased in Lamb		
No. Ewes sold before 30 <sup>th</sup> of June		
In Lamb		
In Dry		
In Cull		
No. Ewe Hogget's run with Ram		
No. Lambs Docked from Ewes		
No. Lambs Docked from Hogget's		
No. Lambs Purchased		
No. Lambs sold for Processing		
No. Lambs sold for Store		
Total Wool Weight Produced - Kg		

<b>CATTLE</b>	2022/2023	2023/2024
No. In Calf Cows Wintered		
No. In Calf Heifers Wintered		
No. In Calf Cows Sold (Between balance date & calving)		
No. In Calf Heifers Sold (Between balance date & calving)		
No. Calves Marked		

<b>GOATS</b>	2022/2023	2023/2024
No. Does Mated or Bought in Kid		
No. In Kid Does Sold		
No. Kids Born		

<b>DEER</b>	2022/2023	2023/2024
No. MA Hinds Mated		
No. R 2yr Hinds Mated		
No. In Fawn Hind Purchased		

No. In Fawn Hinds Sold		
No. Fawns Born		

### 11. Cash Crop Area

Year	Type	Area	Yield	Gross Income
2022/2023				
2023/2024				

### 12. Management

#### FERTILISER

Year	Type	Quantity	Analysis	Area Top Dressed
2022/2023				
2023/2024				

#### LIME USED

Year	Type	Quantity	Area Limed	Analysis
2022/2023				

2023/2024				

### 13. Livestock Policy *(Brief descriptions, use additional pages if required)*

Cattle Policy: \_\_\_\_\_

\_\_\_\_\_

Cattle Selling/Purchasing Policy: \_\_\_\_\_

\_\_\_\_\_

Sheep Policy: \_\_\_\_\_

\_\_\_\_\_

Lamb Selling/Purchasing Policy: \_\_\_\_\_

\_\_\_\_\_

Wool/Shearing Policy: \_\_\_\_\_

\_\_\_\_\_

Deer Policy: \_\_\_\_\_

\_\_\_\_\_

Deer Selling/Purchasing Policy: \_\_\_\_\_

\_\_\_\_\_

### 14. Grazing

Year	Stock Class	Number	Time Period	Fee
2022/2023				



2023/2024				

Other management features of note (Off farm grazing etc.): \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### 15. Development

Identify and development or capital included in your farm expenditure which are a one-off expense, include year and amount.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### 16. Goals and Objectives

Business – short, medium, and long-term goals and objectives.

\_\_\_\_\_

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### 17. Business History

How has the business got to where it is today, ownership structure, land purchases, development programs etc.

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### **18. Key Principles and Practices**

What key principles or philosophies does this business hold that are used in decision making.

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### **19. Strength and Weaknesses**

In terms of personal and the physical aspects of the property. Could also include how the strengths are exploited and the weaknesses are minimized.

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### **20. Opportunities**

What opportunities do you see for your business going forward.

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**Please return your nomination form, marked private and confidential to:**

Kahlia Fryer  
Hawke's Bay A&P Society  
Hawke's Bay Primary Sector Awards  
PO Box 349, Hastings

Or scan and email to - [psa@hbap.co.nz](mailto:psa@hbap.co.nz)

***Nominations are strictly confidential and will not be disclosed without prior consent.***

If you have any questions or would like to discuss your nomination in confidence, please contact Kahlia Fryer at [psa@hbap.co.nz](mailto:psa@hbap.co.nz).





**NAPIER PORT**  
**HAWKE'S BAY**  
**PRIMARY SECTOR**  
**AWARDS**  
Brought to you by A&P



**SILVER FERN FARMS** Hawke's Bay  
**Farmer of the Year**

## Judging Evaluation

### **30% Financial & Physical Performance**

- Standardised Accounts Analysis
- Physical Farm description
- Stock units
- Breeding performance
- Wastage rates
- Fertiliser usage
- Physical Production
- Financial KPI's

### **20% Strategic and Business Management Performance**

- Strategic Plan
- Risk Management
- Financial and Physical monitoring
- Use of technology and receptivity to uptake
- Value chain
- Structure
- Systems

### **30% Natural Resource Management & Sustainability**

- Planning & Documentation
- Land & Water
- Environmental Stewardship
- Climate change / Resilience
- In-business practice

### **20% People**

- Employment Relations
- Health & Safety
- Training and Development
- Wellbeing
- Succession
- Values
- Community footprint



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