



COMPETITION ENTRY FORM

The Hawke's Bay A&P Society, owns and manages the Napier Port Hawke's Bay Primary Sector Awards. These awards have a long history and contribute significantly to the primary industry across the region, they tell the story of excellence within rural Hawke's Bay and celebrate success, business innovation and growth. We welcome your entry and wish you luck with the process.

Criteria

- The competition is open to any agricultural and pastoral farm owner, manager or leasee in the areas covered by the Wairoa District south of the Mohaka River, the Napier City Council, and the Hastings and Waipukurau District Councils.
- Judging Is based on profitability, management skills, care, appearance and performance of land, crops, pastures, and stock. Management and physical aspects are judged by two competent field judges visiting selected properties. The measures of profitability will be economic farm surplus and percentage return on total farm capital.
- Supply an electronic copy of your annual accounts (farm working, livestock, and depreciation accounts) for the financial years ending 2023/2024 and 2024/2025. Judging will be based on 2024/2025, but the 2023/2024 accounts are used to check fluctuations. Accounts can be sent direct from yourself with your application or your accountant to psa@hbap.co.nz
- Supply a USB stick or an online link of at least 10 images of the property including an image of
 yourselves. These images will also be used for promotional purposes if required, please only
 submit images that can be used.
- If you become a successful finalist, you must supply a spreadsheet of your business suppliers which will be used for media purposes if you win for example transport operators, stock agent, banker etc.
- Entrants must be pursuing a system of agriculture and/or pastoral farming which will maintain high and sustainable performance over a long term. The farm holding must be a full-time commercial operation for at least one person.
- There is no limitation as to normal diversification systems/options in agricultural, pastoral or livestock pursuits within the confines of (4) above.
- With the winner's co-operation an open field day, organised and will be held on the winner's farm in the 2026 calendar year.

FULL CONFIDENTIALITY WILL BE OBSERVED All award runner ups will be kept anonymous.

Key Dates

Entries open on the 1st of October 2025 Entries close on the 14th of December 2025 Field judging will be held in February/March 2026 Field day to be confirmed but will be held in the 2026 calendar year

The winner will receive:

Recognition of being the Hawke's Bay Farmer of the Year A prize pool to the value of over \$20,000 The E.B. Hindmarsh Trophy, donated by 'the wife of the late E.B. Hindmarsh.

Details of Applicant: Address: _ Phone: ___ Mobile: Farm Location: ______ 1. Name(s) to be quoted if you are the successful winner. Property Name: _____ Name: _____ Property Name: _____ 2. Ownership structure of the business: Include details of Trusts, Companies, or Partnerships and how they are structured. Could also include succession plans if they are in place.

	e a finalist, would you like this	
4. Area of Property Freehold	Total HA	Effective HA
Leasehold – Long Term		
Leasehold - Short Term		
Total		
Has the area changed over the pa	ast two years?	
5. Valuation Roll Number	er Total HA	Effective HA
Leasehold – Long Term		
Leasehold - Short Term		
6. Number of Staff	Permanent	Temporary / Seasonal
Owner		
Manager General		
Stock		
Stock	_	
7. Number of PaddocksPermanent	Total	
Temporary		_
Rainfall (mm)		_

	Total HA			
Flat				
Rolling				
Hill		_		
Steep Hill				
9. Livestock These figures are recorde	ed in your annual account	ts if you have	a 30 th of Jun	e balance date.
SHEEP				
Breed	2023	2024	2025	Anticipated Winter No's
Ewe Hogget's				
In Lamb Ewe Hogget's				
2th Ewes				
R 3yr & 4yr Ewes				
R 5yr Ewes & Older				
Ram Hogget's Wether				
Hogget's				
MA Wethers Breeding				
Rams Other				
	·		<u> </u>	•
CATTLE				
Breed	2023	2024	2025	Anticipated Winter No's
R 1yr Steers				
R 2yr Steers				
R 1yr Bulls				
R 2yr Bulls				
Breeding Bulls				
R 1yr Heifers				
R 2yr Heifers (Dry)				
R 2yr Heifers (In Calf)				
MA Cows				

8. Contour (effective area)

Other				
GOATS				
Breed	2023	2024	2025	Anticipated Winter No's
Angora & Angora Cross (Mohair, PB, G1-G3)				
Other Fibre & Meat Breeds (Cashmere,				
Cashgora, GLS)				
R 1yr Does				
MA Does				
Breeding Bucks				
Other				
DEER				
Breed	2023	2024	2025	Anticipated Winter No's
Red Deer				
Wapiti, Elk & Related Crossbreds				
Other Breeds (Fallow)				
R 1yr Hinds				
R 2yr Hinds				
R 2yr Hind (R.W.S)				
MA Hinds				
R 1yr Stags				
R 2yr Stags				
R 3yr Stags & Older				
Velveting Stags				
Breeding Stags				
		ı	l	•
10. Production				
SHEEP	2023/2024	2024/202	5	
···	2023, 2024	2027/202	_	

No. Ewes run with Ram

No. Ewes purchased in Lamb			
No. Ewes sold before 30 th of June			
In Lamb			
In Dry			
In Cull			
No. Ewe Hogget's run with Ram			
No. Lambs Docked from Ewes			
No. Lambs Docked from Hogget's			
No. Lambs Purchased			
No. Lambs sold for Processing			
No. Lambs sold for Store			_
Total Wool Weight Produced - Kg			_
CATTLE	20	23/2024	2024/2025
No. In Calf Cows Wintered			
No. In Calf Heifers Wintered			
No. In Calf Cows Sold (Between balance date &			
calving)			
No. In Calf Heifers Sold (Between balance date 8	<u> </u>		
calving)			
No. Calves Marked			
GOATS	20	23/2024	2024/2025
No. Does Mated or Bought in Kid			
No. In Kid Does Sold			
No. Kids Born			
	-		
DEER	20	23/2024	2024/2025
No. MA Hinds Mated			
No. R 2yr Hinds Mated			
No. In Fawn Hind Purchased			
			<u> </u>

No. In Fawn Hinds Sold	
No. Fawns Born	

11. Cash Crop Area

Year	Туре	Area	Yield	Gross Income
2023/2024				
2024/2025				

12. Management

FERTILISER

Year	Туре	Quantity	Analysis	Area Top
				Dressed
2023/2024				
2024/2025				

LIME USED

Year	Туре	Quantity	Area Limed	Analysis
2023/2024				

2024/2025			
	Policy (Brief descript		
Cattle Selling/Purch	hasing Policy:		
Sheep Policy:			
Lamb Selling/Purch	nasing Policy:		
Wool/Shearing Pol	icy:		
Deer Policy:			
Deer Selling/Purch	asing Policy:		

14. Grazing

Year	Stock Class	Number	Time Period	Fee
2023/2024				
				
2024/2025				
:her managem	ent features of note	(Off farm grazing e	cc.):	
15. Develor	oment			
	elopment or capital	included in your far	m expenditure which	are a one-off expense, inc
lentify and dev	elopment or capital	included in your far	m expenditure which	are a one-off expense, inc
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17. Business History How has the business got to where it is today, ownership structure, land purchases, development programs 18. Key Principles and Practices What key principles or philosophies does this business hold that are used in decision making. 19. Strength and Weaknesses In terms of personal and the physical aspects of the property. Could also include how the strengths are exploited and the weaknesses are minimized. 20. Opportunities What opportunities do you see for your business going forward.

Please return your nomination form, marked private and confidential to:

Kahlia Fryer Hawke's Bay A&P Society Hawke's Bay Primary Sector Awards PO Box 349, Hastings

Or scan and email to - psa@hbap.co.nz

Nominations are strictly confidential and will not be disclosed without prior consent.

If you have any questions or would like to discuss your nomination in confidence, please contact Kahlia Fryer at psa@hbap.co.nz.







Judging Evaluation

30% Financial & Physical Performance

- Standardised Accounts Analysis
- Physical Farm description
- Stock units
- Breeding performance
- Wastage rates
- Fertiliser usage
- Physical Production
- Financial KPI's

20% Strategic and Business Management Performance

- Strategic Plan
- Risk Management
- Financial and Physical monitoring
- Use of technology and receptivity to uptake
- Value chain
- Structure
- Systems

30% Natural Resource Management & Sustainability

- Planning & Documentation
- Land & Water
- Environmental Stewardship
- Climate change / Resilience
- In-business practice

20% People

- Employment Relations
- Health & Safety
- Training and Development
- Wellbeing
- Succession
- Values
- Community footprint







